

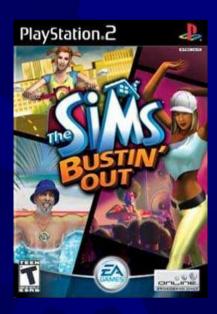


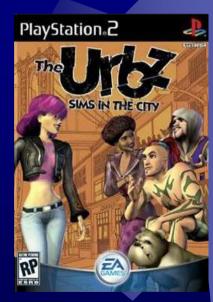




#### **Electronic Arts**

- Software Engineer at Electronic Arts
  - Walnut Creek, California, USA
  - Redwood Shores, California, USA





# BlueTongue

- Senior Software Engineer at BlueTongue Entertainment
  - Melbourne, Australia
  - Bought out by THQ

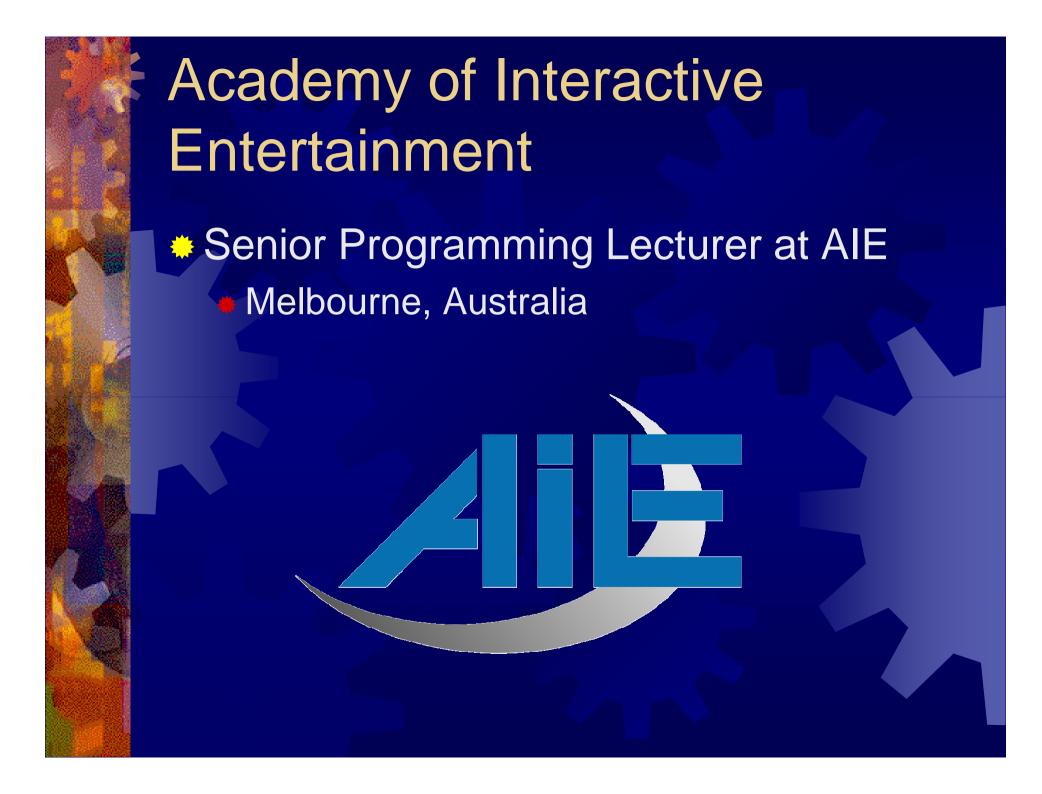




#### Lucasarts

- Software Engineer at Lucasarts
  - San Francisco,California





# What is the Future?

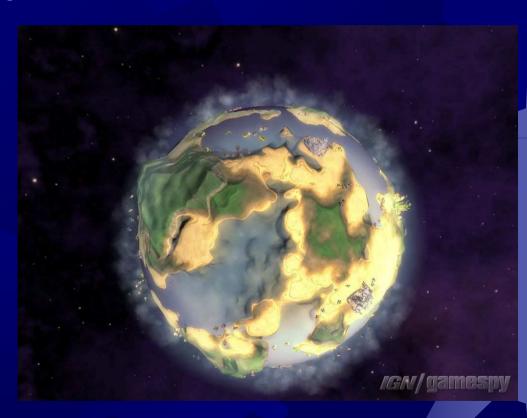


- Expanding Demographics
  - Current: 18-35 males
  - Future:
    - Females
    - Casual Games
    - Older Gamers
    - Younger Gamers



- Interactive Australia 2009 report
  - 88% have a gaming device
  - 54% Male, 46% Female
    - By 2010, it will be 50% male, 50% female
  - Average Age of Gamers is: 30
    - Average Age of Non-Gamers is: 40

- Global Market
  - Current:
    - U.S.
    - Japan
    - Europe
  - Future:
    - China
    - India



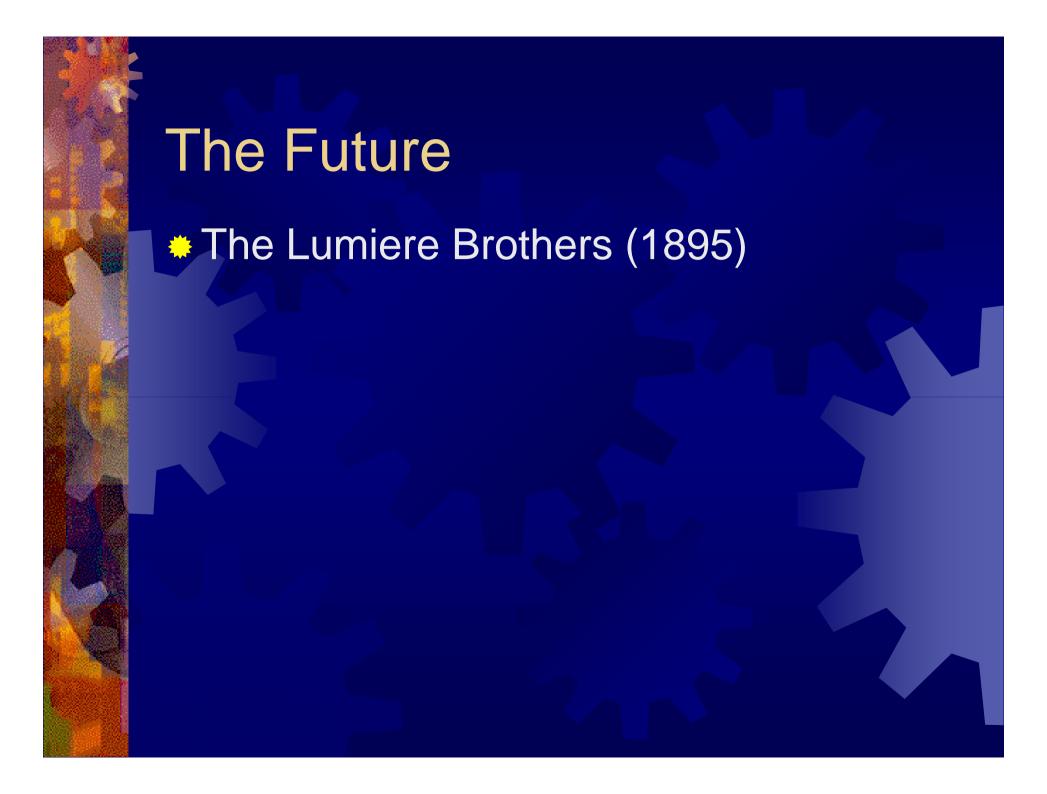
- Diversified Genres
  - Current:
    - Action, Puzzle, Platformer, FPS, RTS, Party, Rhythm, MMO
  - Future:
    - Many moreNiche Genres



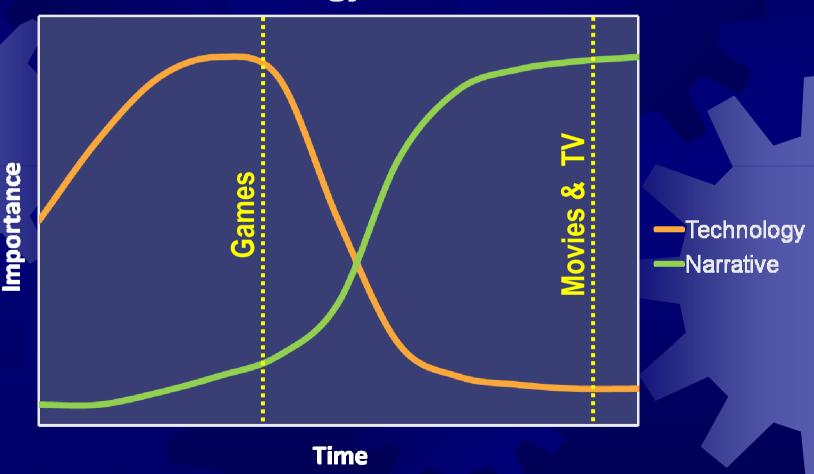
# The Future The Long Tail – Chris Andersen (2004) **Units Sold** 20% 80%

- Re-emphasis on narrative
  - Current:
    - Action, interactivity, graphics
    - Physics
  - Future:
    - Story will become more important as with other narrative mediums
      - Movies
      - Television





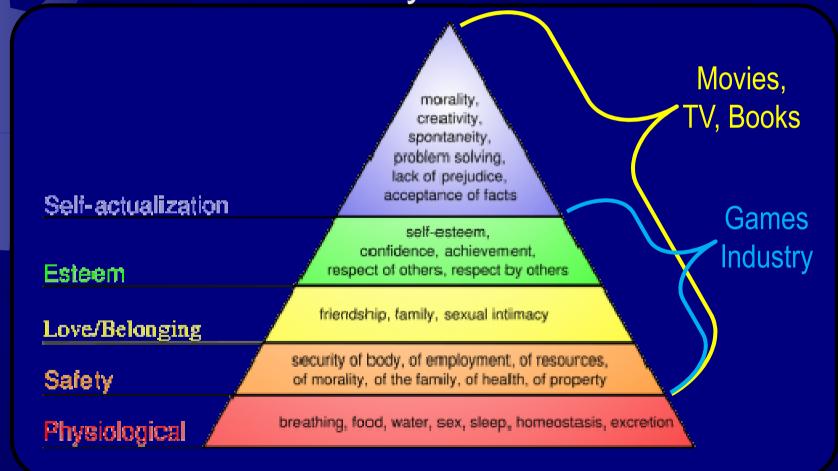
**Technology vs. Narrative** 



- Emotional Diversity
  - Current:
    - Fear, Surprise, Anger, Anticipation
    - Fight-or-Flight Response
  - Future:
    - Love, Sadness, Jealousy, Optimism, Submission
    - More complex emotions will be evoked



Maslow's Hierarchy of Needs



- Distribution
  - Current:
    - Retail outlets
  - Future:
    - Online distribution
      - Steam, Xbox Live Arcade, Playstation Network, Wii Virtual Console
    - Embedded Devices
      - iPhone App Store
    - Social Networking
      - FaceBook Apps







facebook



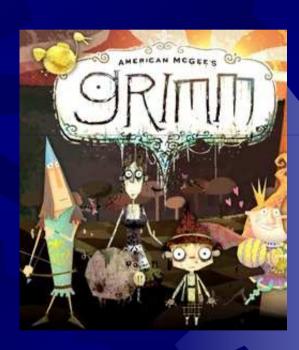


- Business Model
  - Current:
    - Publishers fund developers
    - Full games (20-80 hour gameplay)
  - Future:
    - Bypass the publisher, sell through the distribution channel
    - Shorter games
    - Episodic Content
    - Social Gaming

Episodic Games







- Programming
  - Current:
    - Teams of 30-40 Programmers for a next gen game (PS3 or Xbox 360)
    - Games are very technology driven
    - Emphasis on graphics
  - Future:
    - Smaller programming teams
    - More emphasis on content and design
    - De-emphasize graphics



- Tools
  - Current:
    - A large amount of technical expertise is required to build a game
    - Expensive development tools (Unreal, Doom 3)
    - High barrier to entry
  - Future:
    - Better development tools
    - Cheaper development tools (Torque, XNA, Unity, Ogre3D)
    - Lower barrier to entry but higher budgets

## The Future: Better Tools



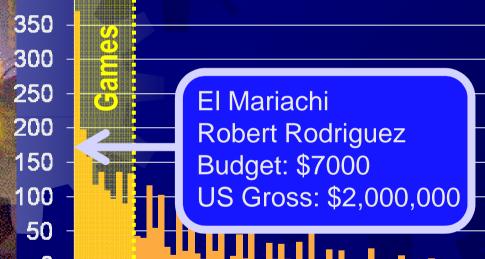






# The Future: Higher Budgets

Movie Budgets (1915-2010) www.the-numbers.com



400

Spider-Man 3
Sam Raimi
Budget: \$258,000,000
US Gross: \$336,530,303

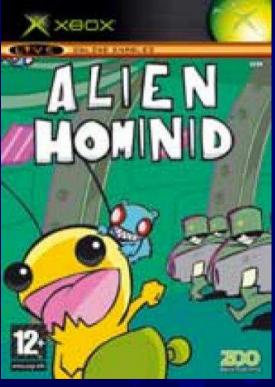
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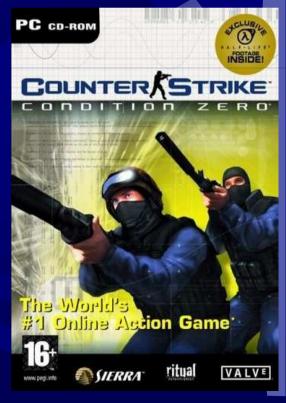
- Developers
  - Current:
    - Commercial Game Development
  - Future:
    - Independent Game Development
    - Non-Commercial Games become Commercial Games
    - User Generated Content becomes Commercial Content

Commercial games that started out Non-Commercial







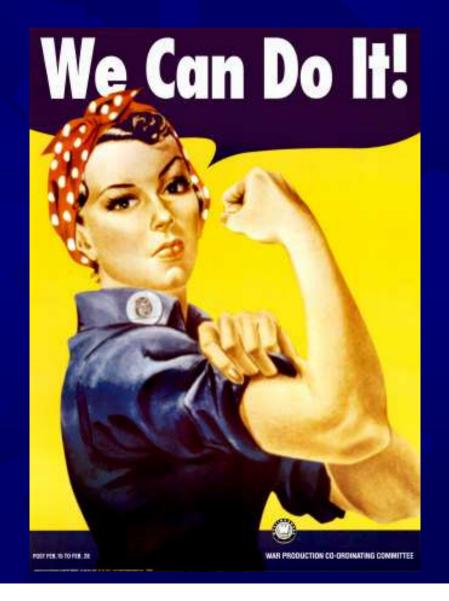


- Recognition
  - Current:
    - Individual developers are not given recognition
    - Publisher takes most of the credit
  - Future:
    - Developers will become more recognizable
    - Individuals within game companies will become more recognizable

- Employment
  - Current:
    - Programmers, Artists, Designers, Producers are hired on a fulltime basis
  - Future:
    - Employment will be on a contractual basis
    - More freelancers in the industry
    - More outsourcing of tasks
    - Possible unionization?

- Overview
  - Game development is getting cheaper, faster, and more diversified
  - Ideas and intellectual property will be more important than technology
  - Independent developers and independent game development will have a greater role in shaping the games industry

## What Can You Do?



### What Can You Do?

- Develop more internal IP
- Develop more non-commercial game projects
  - i.e. Film Industry
- Develop of games for niche genres

#### What Can You Do?

- Help bring together the people necessary for developing an independent game project
  - Programmers
  - Artists
  - Writers
  - Producers
- Hold competitions to encourage development of games



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